

## Pricing Guide

### *Ironmark Authoring Suite*

All pricing is published openly. There are no hidden tiers, no call-for-quote requirements, and no custom deals. Every customer pays the same price for the same product. This document is the complete pricing reference.

✓ **Pricing guaranteed through December 31, 2027.**

## What Every License Includes

*Every pricing model includes the complete Ironmark platform. There are no feature tiers.*

### **Document Control**

Document library, version history, check out/in, baseline management, audit log

### **XML Authoring**

Schema-aware editor with real-time BREX and schema validation

### **Change Bars**

Automatic — computed from version history at publish. No manual markup.

### **List of Effective Pages**

Auto-generated from version metadata. Never requires manual maintenance.

### **Review Workflow**

IPRF routing — Author → Peer Review → QA → Final Approval

### **Redlines**

Inline comments, threaded, tracked through resolution

### **Publication**

PDF, HTML, and IETP output. Full manual assembly with cover, TOC, warning summary, and index.

### **Controlled Distribution**

Copy register, issuance, receipt tracking, supersession, expiry notifications

### **IPD Editor**

Illustrated parts data with bidirectional hotspot placement

### **CSDB Management**

Common source database with SNS structure and cross-reference tracking

### **PM Dashboard**

Real-time program health — documents, reviews, team activity, alerts

### **SDM Packages**

MIL-STD-40051E/CH1, 40051-3C, MIL-PRF-63029J, S1000D 4.2/5.0/6.0 — built in

### **Additional standards available on request**

MIL-STD-38784C · S1000D 4.2 · S1000D 6.0 · Raildex · Shipdex 3.2.1 · ATA iSpec 2200 Rev 2024.1 — quoted separately. All additional standards use the same SDM package mechanism. No software update required.

## Option 1 — Managed Hosting

*Fully managed. Dedicated isolated instance. US-based infrastructure. Ironmark runs the server.*

### What managed hosting means

Ironmark provisions a dedicated instance for your organization at [you].ironmark-authoring.com. Your data is isolated — it is never comingled with any other customer. This is not shared infrastructure. Ironmark manages the server, applies updates, and monitors uptime. You use the software.

#### Pricing guaranteed through December 31, 2027

The rates shown below are locked through the end of 2027. If pricing changes after that date, existing customers will receive a minimum of 90 days written notice before any increase takes effect.

Seats	\$550/mo	\$5,500/yr	\$2,100 saved
5 seats	\$550/mo	\$5,500/yr	\$2,100 saved
10 seats	\$950/mo	\$9,500/yr	\$3,900 saved
25 seats	\$1,900/mo	\$19,000/yr	\$7,800 saved
50 seats	\$3,200/mo	\$32,000/yr	\$14,400 saved

#### Included in every hosted subscription

- Full Ironmark platform — all features, no restrictions
- Dedicated isolated instance — your subdomain, your data
- US-based Linode infrastructure — data never leaves US servers
- Daily backups with 30-day retention
- TLS certificate management — always current
- 24/7 uptime monitoring with immediate incident response
- Software updates and SDM package updates — applied automatically
- Business hours remote support (email and phone)
- After-hours support for planned events (scheduled in advance)
- Initial data migration assistance

#### Terms

##### Billing

Monthly or annual. Annual = 2 months free. Choice is yours.

##### Cancellation

30 days written notice. Pro-rata refund on annual pre-payments for unused complete months.

##### Data ownership

Your content, always. Export your complete XML library at any time directly from Ironmark — no request required.

##### After-hours P1

Unplanned after-hours emergency response available at additional cost. Planned events included with advance scheduling.

##### Uptime

Best effort. No formal SLA at this time. 24/7 monitoring and prompt incident response.

##### Infrastructure

US-based Linode servers. Isolated per customer. No shared databases or shared storage.

## Option 2 — On-Premise Term License

Annual subscription. You run the server. Includes updates, support, and SDM package updates.

### What a term license means

A term license gives you the right to run Ironmark on your own infrastructure for as long as the subscription is active. At the end of each term, you can renew or stop — if you stop, the software ceases to function. Your data remains yours in standard XML format and can be taken anywhere.

### Pricing guaranteed through December 31, 2027

The rates shown below are locked through the end of 2027. If pricing changes after that date, existing customers will receive a minimum of 90 days written notice before any increase takes effect.

Seats	\$4,200/yr	~\$840/seat/yr
5 seats	\$4,200/yr	~\$840/seat/yr
10 seats	\$7,500/yr	~\$750/seat/yr
25 seats	\$16,000/yr	~\$640/seat/yr
50 seats	\$26,000/yr	~\$520/seat/yr

### Included in every term license

- Full Ironmark platform — all features, all built-in SDM packages
- Software updates and patches for the term period
- SDM package updates as standards are revised
- Remote installation assistance
- Business hours technical support (email and phone)
- Alembic database migrations — applied with each release

### Terms

#### Billing

Annual, billed in advance. Renews automatically unless cancelled 30 days before term end.

#### Cancellation

30 days written notice before renewal date.

#### Data ownership

Your XML content is yours. If you do not renew, export your library before the term ends.

#### Multi-year

2 or 3-year terms available at a 5% discount per additional year. Contact us.

#### Infrastructure

Runs on your servers. SQLite for small programs, MySQL for production. Same codebase.

### Option 3 — Perpetual License

*One-time purchase. You own it. For programs that require long-term software ownership.*

#### What a perpetual license means

A perpetual license gives you the right to use the version of Ironmark you purchase indefinitely. Annual maintenance is optional — without it, the software continues to work on the version you purchased, but you do not receive updates, patches, or support. Maintenance is strongly recommended for programs that depend on the software for active delivery.

#### Pricing guaranteed through December 31, 2027

The rates shown below are locked through the end of 2027. If pricing changes after that date, existing customers will receive a minimum of 90 days written notice before any increase takes effect.

Seats	\$9,500	\$1,900/yr	\$11,400 (1yr maint)	\$13,300 (2yr)
5 seats	\$9,500	\$1,900/yr	\$11,400 (1yr maint)	\$13,300 (2yr)
10 seats	\$17,000	\$3,400/yr	\$20,400	\$23,800
25 seats	\$35,000	\$7,000/yr	\$42,000	\$49,000
50 seats	\$58,000	\$11,600/yr	\$69,600	\$81,200

#### Annual maintenance includes

- All software updates and patches released during the maintenance period
- SDM package updates as standards are revised
- Remote installation support for updates
- Business hours technical support (email and phone)

#### Without active maintenance

The software continues to operate on the licensed version. You will not receive updates, patches, or support. Maintenance can be reinstated at the current rate — lapsed periods are not back-billed.

#### Terms

##### License

Perpetual, named organization. Not transferable. Named seats — not concurrent.

##### Maintenance

20% of license value per year. Optional after purchase. Renewable annually.

##### Payment

Net 30. 50% at contract execution, 50% at installation acceptance.

##### Updates

Provided during active maintenance periods only.

##### Data ownership

Your XML content is yours in standard format. Export any time.

##### IP / scripts

All conversion scripts and migration tooling remain the property of Ironmark Authoring Suite.

## Model Comparison

Every model includes the full platform. The difference is who manages the infrastructure and how you pay.

	Managed Hosting	Term License	Perpetual License
<b>You own the server</b>	No — Ironmark hosts	Yes	Yes
<b>Who applies updates</b>	Ironmark	You	You (during maint)
<b>Who manages backups</b>	Ironmark	You	You
<b>Payment structure</b>	Monthly or annual	Annual	One-time + optional maint
<b>Cancel / stop using</b>	30 days notice	30 days notice	Software keeps working
<b>Updates included</b>	Always	During term	During active maint only
<b>Support included</b>	Always	During term	During active maint only
<b>5-seat annual cost</b>	\$5,500/yr	\$4,200/yr	\$9,500 + \$1,900/yr maint
<b>5-seat 3yr total (approx)</b>	\$16,500	\$12,600	\$15,200 (with maint)
<b>Best for</b>	Teams that want zero infra work	On-prem + predictable cost	Long-term program ownership

## Migration Services

Purpose-built conversion from Word and legacy SGML to structured XML. Priced per document.

Seats	\$25–\$75 per data module	Volume-dependent. Free sample review.
<b>38784 SGML → 40051 XML</b>	\$25–\$75 per data module	Volume-dependent. Free sample review.
<b>Word → 38784C XML</b>	\$40–\$65 per document	Format and complexity dependent.
<b>Word → 40051 XML</b>	\$45–\$70 per document	Format and complexity dependent.
<b>\$1000D migration</b>	Scoped separately	Requires customer-provided BREX, DMC, SNS, DMRL.

**Free sample review**

Send us 5–10 representative documents. We return a written assessment of conversion complexity, a fixed-price quote for your full library, and sample converted output. No commitment required. Turnaround within 5 business days.

**Additional SDM Packages**

*Standards beyond the built-in set are available as add-on SDM packages.*

Seats	Contact us	USAF, USMC, and joint programs
MIL-STD-38784C (Sep 2024)	Contact us	USAF, USMC, and joint programs
S1000D Issue 4.2	Contact us	Legacy programs on prior issue
S1000D Issue 6.0	Contact us	Current international / NATO
Raildex (S1000D 4.1 base)	Contact us	Rail maintenance programs
Shipdex 3.2.1 (S1000D 2.3)	Contact us	Maritime equipment
ATA iSpec 2200 Rev 2024.1	Contact us	Civil aviation

*Additional SDM packages are quoted based on the standard and the complexity of the stylesheet set required. Once installed, they function identically to built-in packages — same editor, same publish pipeline, same validation. No software update is required to add a new standard.*

**Questions? We answer them.**

All pricing is listed here in full. If you have questions about which model fits your program, want to see a live demo, or need a formal quote for procurement — reach out.

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